



April 16th, 2022

To: Superintendent Mr. Eric Helbig, & the School Board Members of Woodlawn CUSD # 209

Re: Transportation Bid Proposal

Robinson Transport, Inc. is pleased to present a bid proposal for student transportation services for Woodlawn CUSD #209. We are a family-owned contractor located in Southern Illinois with a Corporate office at 1180 HWY 145 Harrisburg, Illinois. We have collectively served the student transportation industry for a combined 41 years with driving and contracting. This experience gives us an upper edge in knowledge of understanding the importance of safe reliable transportation for Pre K-12 students. Our excellent safety and communication skills with faculty, parents, and students makes us succeed as a respectable and responsible bidder in transportation.

Robinson Transport, Inc.'s management, office staff, bus drivers, bus aides, and maintenance personnel are all cross trained to better serve the school district. Please reach out to any of the districts in our reference section to get a recommendation. Please feel free to call me with any questions or concerns on my cell 618-528-3742.

Respectfully,

A large, stylized handwritten signature in black ink, consisting of several overlapping loops and a long horizontal stroke at the bottom.

Eric Robinson

Regional Contract Manager

**QUALIFICATIONS:**

Robinson Transport, Inc is a financially sound business that can provide a fleet of buses that *Woodlawn CUSD #209* can depend on. We currently serve 14 school districts in Southern, IL and Southeast, MO and will be serving our newest district Murphysboro for the 22-23 school year. Maintenance, safety, and reliability is the backbone of our reputation.

**EXPERIENCE:**

Robinson Transport, Inc has been contracting school bus transportation services since July of 2000. Our President, Joyce Robinson, has been involved in the school transportation industry since 1979 as a driver and a contractor. David Robinson the Vice President has 50 years of mechanical repair, maintenance experience, and budgeting to keep our fleets safe, dependable, and up to date.

**SAFETY & TRAINING:**

Robinson Transport, Inc follows the State and Federal school bus driver requirements for hiring. We have internal bus driver trainers for on the road training and written test training. We have safety meetings regularly with drivers and monitors. The meetings involve but are not limited to student and driving safety on proper techniques in case of emergencies or incidents. We perform additional training for our special needs drivers and monitors on proper lift procedures and student interactions. In person instruction is used and occasionally a video for retraining. Background checks are performed on all employees before employment. DOT CDL drug testing is done on all drivers before employment and random testing throughout employment. Annual driver refresher courses are mandated by State law. We follow all FMCSA and State guidelines for training and safety.

**MAINTENANCE:**

Robinson Transport, Inc. follows the Department of Transportation guidelines for scheduled maintenance and inspections. We perform daily pre-trip bus inspections, every 6,000 miles or 90 days internal DOT bus inspections, bi annual safety lane inspected by DOT bus inspectors, and annual DOT bus inspections on site. These inspections may include the inspection of maintenance but not limited to all fluids, lights, emergency exits ,seats, tires, steering, exhaust, lifts, heaters, doors, and brakes.

**FINANCIAL:**

Robinson Transport, Inc. has supplied a recent accountant generated financial report. Please reach out to Ryan Beckemeyer or Mike Williams at Legence Bank for a financial reference at 618-297-9859.

**STAFFING:**

A Contract Manager, General Manager, Dispatcher, Technician, Bus Drivers, Safety & Compliance Officer, & Bus Driver Trainer / Recruiter will be serving the district. All existing current staff will be hired on approval of contract unless the district expresses otherwise.

***PERTINENT INFORMATION:***

1. Robinson Transport, Inc. offers Route 4 Me as a complimentary rostering and shared routing with the district. The software can be used to determine routes and times of routes from current enrollment. This software is not integrated with GPS and its data is manually updated and not live.
2. Robinson Transport, Inc. partners with Tyler Technologies for Traversa and the Ride 360 parent app. This is a rostering and routing software that integrates with GPS to give live routing and rostering information. The school district and parents can have access to the live app to check student's bus stop eta and ridership. This quote can be given if interested.
3. Robinson Transport, Inc. does not charge for COVID 19 disinfecting of buses. We have our drivers or monitors spray and wipe down seats and surfaces as part of their daily routes.
4. Robinson Transport, Inc. offers live GPS tracking of buses for the district at no additional charge. This tracking also tracks stop arm activations for pick up and drop off times verifications.
5. We will be paying current drivers 18.00 per hour on average for the 22-23 school year, 20.00 per hour on average for the 23-24 school year, and 22.00 per hour average for the 24-25 school years. This would include veteran drivers at upwards of 20.00 per hour for the first year with a max of 24.00 by the 24-25 school year and new drivers at 16.00 per hour with a max of 20 per hour by the 24-25 school year. We feel in order to keep routes covered with quality safe drivers the wages will have to increase at this rate.

6. We will maintain the fleet from our Nashville hub at 1636 Mill St. in Nashville, IL. We currently serve the Nashville Grade School, High School, & Ashley Grade School from this location. Eric Robinson will serve as the Regional Manager along with Trudy Ruess as the General Manager. We will have four technicians that will share duties from our Hub. We will have a full time driver and monitor trainer to generate new drivers and recruit in record time by monitoring our social media apps, walk in applications, fundraisers, and bus parking interviews. Our recruiters are paid to go sit at restaurants and other locations where veterans or retired folks hang out to express the needs the students and districts have for them.

7. We offer sign-on bonuses of 1,000.00 to 2,000.00 per driver and referral bonuses of 500.00 to our current drivers and monitors for new hires.

8. We will be supplying the district with 2020 Bluebirds with diesel engines for the regular routes, spares, trip buses, and 2021 Bluebirds with diesels for special routes.

**BID FORMS**

The Bidder, Robinson Transport, Inc. ("Bidder"), hereby submits the following bid prices in response to Woodlawn Unit School District No. 209's Student Transportation Bid Package (2022-2023; 2023-2024; 2024-2025) issued for and on behalf of, Robinson Transport, Inc.

**BASE BID CALCULATION**

**2020 Bluebird Vision 71P Diesel**

<u>Line</u>	<u>(COLUMN A)</u> <u>Regular In-District Routes</u> <u>Daily Round-Trip Rate</u> <u>Per Route/Bus</u>	<u>(COLUMN B)</u> <u>Multiplied By</u> <u>Estimated</u> <u>Number of</u> <u>Daily Routes</u> <u>/Buses</u>	<u>(COLUMN C)</u> <u>Multiplied By</u> <u>Estimated</u> <u>Number of</u> <u>School Days</u>	<u>(COLUMN D)</u> <u>Equals Total Annual Bid for</u> <u>Regular In-District Daily</u> <u>Round-Trip Routes</u>
1a.	2022-2023 Rate \$ <u>291.34</u>	x 5	x 176	= \$ <u>256,381.91</u>
1b.	2023-2024 Rate \$ <u>307.17</u>	x 5	x 176	= \$ <u>270,311.78</u>
1c.	2024-2025 Rate \$ <u>323.00</u>	x 5	x 176	= \$ <u>284,241.62</u>

\*RD41622

**BID FORMS**

**2020-Bluebird Vision Diesel**

<u>Line</u>	(COLUMN A) <u>Vocational Route Daily Round-Trip Rate Per Route/Bus</u>	(COLUMN B) <u>Multiplied By Estimated Number of Daily Routes /Buses</u>	(COLUMN C) <u>Multiplied By Estimated Number of School Days</u>	(COLUMN D) <u>Equals Total Annual Bid for Vocational Route</u>
2a.	2022-2023 Rate: <u>\$ 62.84</u>	x 1	x 176	= <u>\$ 11,060.69</u>
2b.	2023-2024 Rate <u>\$ 69.83</u>	x 1	x 176	= <u>\$ 12,289.66</u>
2c.	2024-2025 Rate <u>\$ 76.81</u>	x 1	x 176	= <u>\$ 13,518.62</u>

\*RD41622

**BID FORMS**

**2021-Bluebird Vision Diesel**

\*3a, 3b, & 3c are figured on a round trip pay to the driver of 1 hour AM & 1 hour PM using a regular route bus. If a regular route bus can not be used and a separate bus is needed the daily rate would be 226.85 22-23, 240.49 23-24, & 253.11 24-25.

<u>Line</u>	(COLUMN A) <u>Special Ed Route Daily Round-Trip Rate Per Route/Bus</u>	(COLUMN B) <u>Multiplied By Estimated Number of Daily Routes /Buses</u>	(COLUMN C) <u>Multiplied By Estimated Number of School Days</u>	(COLUMN D) <u>Equals Total Annual Bid for Special Ed Route</u>
3a.	2022-2023 Rate:  \$ <u>75.41</u>	    x 2	    x 176	    = \$ <u>26,545.66*</u>
3b.	2023-2024 Rate \$ <u>83.79</u>	    x 2	    x 176	    = \$ <u>29,495.17*</u>
3c.	2024-2025 Rate \$ <u>92.17</u>	    x 2	    x 176	    = \$ <u>32,444.69*</u>

\*RD41622

Note: Special Ed Routing Requirements typically vary between 1-2 routes being required at any given time. For Bidding purposes, the estimate is established at 2 Daily round-Trip Routes, but actual routes required, along with accompanying pay to Contractor, will reflect actual requirements at any given time.

**TOTAL BASE BID PRICE**  
**ADD TOTALS OF COLUMN D ENTRIES, ABOVE**  
**(FROM LINES 1a,1b, 1c, 2a, 2b, 2c, 3a, 3b, and 3c)**

**\$ 936,289.82**





BID FORMS

**MANDATORY ALTERNATE BID 1**

**Activity, Field Trip, and/or Additional Requested  
Services: Including Bus and Driver**

**Mileage Charge (if any)\*** **\$ 1.17\***

**Hourly Charge (if any)\*** **\$ 24.93\***

\*22-23 Rate Only. 23-24 Rate 1.26/27 24-25 Rate 1.40/29.70

\*It is anticipated that a Bidder's charges for such trips may include charges for both mileage and hours in transit. If an alternative pricing calculation is proposed, please describe:

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**MANDATORY ALTERNATE BID 2**

Price to provide digital cameras and recording/storage devices **\$ 0.00\***  
(Per Bus)

\*Included in Bid all buses will have digital cameras and recording/storage devices.

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**BIDDER'S BID SUBMITTAL**

1. Bidder acknowledges receipt of the following Addenda: Robinson Transport, Inc.
2. Bidder acknowledges that the foregoing Base Bid and Alternate Bid Nos. Robinson Transport, Inc., are based upon the Instructions to Bidders, Conditions of Contract, Contract Specifications, and Addenda (the "Contract Documents").
3. Upon the District's award of the contract to Bidder, Bidder agrees to perform the contract in accordance with the Contract Documents.
4. Bidder acknowledges that this bid is firm and irrevocable for a period of one hundred twenty (120) days after the date of bid opening.

Bidder: Robinson Transport, Inc.

Subscribed and sworn on:

By: 

Date: \_\_\_\_\_

Its: Regional Contract Manager

By: \_\_\_\_\_

Date: 4/18/2022

Notary Public

Bidder's Address:  
1170 HWY 145  
Harrisburg, IL 62946

Bidder's Fax: 618-252-6171

**AWARD OF CONTRACT BY DISTRICT**

The Board of Education of Woodlawn Unit School District 209 hereby awards Bidder the contract for Regular Student Transportation Services (2022-2023; 2023-2024; 2024-2025).

By:  \_\_\_\_\_  
Board President

Attest:  \_\_\_\_\_  
Board Secretary

Date: 7/6/2022 \_\_\_\_\_

## **BIDDER'S CERTIFICATIONS**

### **ELIGIBILITY TO BID**

The undersigned hereby certifies that Bidder is not barred from bidding on this Contract as a result of a violation of either the bid-rigging or bid-rotating provisions of Article 33E of the Criminal Code of 1961, as amended.

### **NON-COLLUSION AFFIDAVIT**

The undersigned certifies that he or she has not, nor has any other member, representative, or agent of the firm, company, corporation or partnership represented by him or her, entered into any combination, collusion, or agreement with any person relative to the price to be bid by anyone at such letting, nor to prevent any person from bidding, nor to induce anyone to refrain from bidding, and this Bid is made without reference to any other bid and without any agreement, understanding, or combination with any other person in reference to such bidding. This individual further certifies that no person, firm, or corporation has, or will receive directly or indirectly, any rebate, fee, gift, commission, or thing of value based upon awarding of the Contract.

### **EQUAL OPPORTUNITY**

The undersigned hereby certifies that Bidder is in compliance with the Equal Employment Opportunity Clause and the Illinois Fair Employment Practices Act.

### **SEXUAL HARASSMENT POLICY**

The undersigned hereby certifies that Bidder has complied and will comply with the requirement of Section 2-105 of the Illinois Human Rights Act (775 ILCS 5/2-105) with respect to sexual harassment policies. The terms of that law, as applicable, are hereby incorporated into the Contract.

### **NO SMOKING**

The undersigned hereby certifies that Bidder agrees that it and its employees will abide by the District's no smoking policy at all times during performance of the Contract.

### **DRUG FREE WORKPLACE**

Bidder, if having twenty-five employees or more, does hereby certify that pursuant to Section 3 of the Illinois Drug-Free Workplace Act (30 ILCS 580/3), it shall provide a drug-free workplace for all employees engaged in the performance of services under the Contract by complying with the requirements of the Illinois Drug-Free Workplace Act, and further certifies that it is not ineligible for award of this Contract by reason of debarment for a violation of the Illinois Drug-Free Workplace Act.

### **BIDDING SUBMITTAL CERTIFICATIONS**

The undersigned further certifies that:

1. He or she is the duly authorized agent of Bidder; that Bidder has given him / her actual authority to submit this base bid and alternate bids; that he / she is expressly authorized by Bidder to execute these certifications on Bidder's behalf; and that the District may rely upon all certifications submitted.

2. Bidder has reviewed and fully understands the scope of the Contract, has completely reviewed the general and specific conditions and requirements of the Contract, and is aware of all applicable laws and their requirements.

3. Bidder has the necessary equipment and personnel (including backups) or has documented financial ability and means to acquire the same sufficient to adequately and properly perform the Contract.

4. Bidder acknowledges that the District cannot determine in advance the exact number and location of students to be transported pursuant to this Agreement as school enrollment and placements fluctuate from year to year. Notwithstanding these uncertainties, all services performed by Bidder shall be performed at the rates contained in Bidder's bid.

5. Bidder is the following type of business entity, in good standing with the State of Illinois: Robinson Transport, Inc. Bidder is duly authorized by the State of Illinois to conduct business in Illinois.

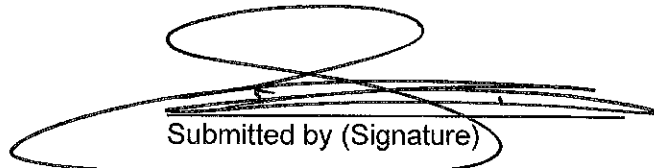
6. Bidder has and will at all times fully comply with the requirements of 105 ILCS 5/10-20.21(b) pertaining to the Illinois Use Tax Act.

7. All figures and responses submitted on this bid are true, complete, and accurate. All documents attached to and submitted with this bid are true, complete, and authentic.

8. Attached hereto is Bidder's current financial statement, which has been certified by a Certified Public Accountant (if available).

9. Each of bidders employees who have or will have contact with students have successfully passed, pursuant to the School Code, an Illinois criminal background and investigation check.

Robinson Transport, Inc.  
Name of Bidder (Please Print)

  
Submitted by (Signature)

## BIDDER'S QUESTIONNAIRE

**Please provide the following requested materials and/or information:**

### 1. SAFETY AND COMFORT FOR PUPILS

- a. Documentation of Bidder's safety and training programs
- b. Documentation of Bidder's student behavior management program
- c. Documentation of Bidder's efficient route planning, and list of at least five (5) contracts (if any) where the bidder has satisfactorily used and supported computerized routing technologies
- d. Examples of inspection reports and safety protocols.

### 2. STABILITY OF SERVICE

- a. Documentation of Bidder's ability to meet vehicle and driver requirements as outlined in the bid specifications
- b. List all current or past clients within the last ten (10) years, identifying the duration of each contract.

### 3. QUALITY OF PERFORMANCE

- a. A list of each contract that has been terminated (defined as ending service – whether voluntarily or involuntarily – prior to the last day of a contract's term) by a school district within the last five (5) years and the reason for such termination.
- b. A summary of all pending litigation involving the Bidder
- c. A summary of any/all litigation filed against the Bidder over the last ten (10) years
- d. A summary of any/all judgments entered for or against the Bidder over the last ten (10) years
- e. A list of all transportation contracts that have resulted in a claim of default against Bidder, or an attempt to terminate Bidder from the contract, or any litigation or arbitration by or against Bidder.

### 4. QUALITY OF SUPERVISION, TRAINING PROCEDURES AND PRACTICES

- a. Documentation of Bidder's training programs as required by the Bid Package and/or Specifications
- b. Description of staffing to be used to fulfill the contract (including job titles, organizational chart, resumes of management and administrative personnel, and job description for positions required for the Bidder's performance hereunder.

c. Resume for proposed contract/terminal manager

5. EXPERIENCE & REPUTATION

a. The Contractor must have a minimum of five (5) years relevant experience for transporting public school students in districts of similar size in Illinois. The Bidder must submit a listing of contracts to support such experience, including address and telephone numbers of the school district officials administering each of such contracts.

b. A list of current contracts for transportation of students, including addresses and telephone numbers of the school district officials administering each of such contracts. This list may (if Bidder so wishes) be limited to a list of customers within a 100-mile radius of the District's administrative office.

6. CUSTOMER SERVICE RESPONSIVENESS

a. Describe proposed contact and communication plans to respond to District or parent complaints or inquiries.

7. FINANCIAL STABILITY OF THE BIDDER

a. Credit references are required: Provide name and contact information for primary banking provider, three current creditors, all creditors who may be currently financing equipment for the Bidder or who have financed equipment for the Bidder over the past five (5) years.

b. A copy of the Bidder's three most recent financial report (audited, if available).

8. ADDITIONAL INFORMATION

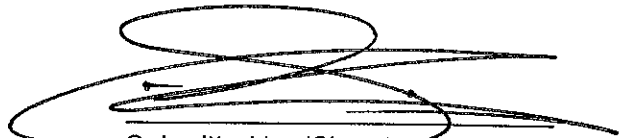
a. A narrative describing Bidder's management experience in student transportation.

b. Identify the address(es) where the buses will be housed and serviced.

c. A description of Bidder's business strategy for avoiding driver shortages and equipment shortages.

d. A written summary the Bidder's route-scheduling tools, competencies, and proficiencies.

Robinson Transport, Inc.  
Name of Bidder (Please Print)

  
Submitted by (Signature)

4-18-2022

Date

**END OF BID FORM.**



David and Joyce Robinson  
Robinson Transport, Inc.  
Herod, IL 62947

Management is responsible for the accompanying financial statements of Robinson Transport, Inc. (an S corporation), which comprise the statements of assets, liabilities, and stockholders' equity – income tax basis as of December 31, 2020 and 2019, and the related statements of revenues and expenses – income tax basis for the one month and twelve months then ended in accordance with the income tax basis of accounting, and for determining that the income tax basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any assurance on these financial statements.

The financial statements are prepared in accordance with the income tax basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements prepared in accordance with the income tax basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's assets, liabilities, equity, revenues, and expenses. Accordingly, the financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to Robinson Transport, Inc.

*Kemper CPA Group LLP*

CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

Harrisburg, Illinois 62946  
May 13, 2021



**ROBINSON TRANSPORT, INC.**  
**STATEMENTS OF REVENUES AND EXPENSES**  
**INCOME TAX BASIS**  
**FOR THE 1 MONTH AND 12 MONTHS ENDED DECEMBER 31, 2020 AND 2019**

	CURRENT PERIOD				YEAR-TO-DATE			
	2020	%	2019	%	2020	%	2019	%
<b>REVENUES</b>								
Harrisburg bus income	\$ 115,769.77	10.07	\$ 125,921.39	22.90	\$ 1,190,470.09	19.01	\$ 1,040,321.13	23.23
Carrier Mills bus income	14,901.28	1.30	0.00	0.00	173,722.61	2.77	178,534.31	3.99
Joppa bus income	46,708.29	4.06	0.00	0.00	163,729.25	2.61	0.00	0.00
Massac County bus income	173,872.77	15.13	194,207.78	35.32	1,619,923.58	25.87	787,004.69	17.57
Meridian bus income	44,899.43	3.91	44,422.98	8.08	491,389.24	7.85	593,311.57	13.25
Cairo bus income	33,309.80	2.90	36,516.50	6.64	373,971.92	5.97	311,431.69	6.95
Cape Girardeau bus income	306,517.72	26.67	140,236.36	25.50	1,228,434.32	19.62	1,473,908.49	32.91
Carbondale bus income	281,195.58	24.47	0.00	0.00	656,042.35	10.48	0.00	0.00
Nashville bus income	122,349.30	10.65	0.00	0.00	338,289.01	5.40	0.00	0.00
Other bus income IL	8,750.74	0.76	1,053.84	0.19	11,595.19	0.19	15,618.81	0.35
Other bus income MO	900.00	0.08	7,480.48	1.36	13,684.58	0.22	78,170.65	1.75
<b>TOTAL REVENUES</b>	<b>1,149,174.68</b>	<b>100.00</b>	<b>549,839.33</b>	<b>100.00</b>	<b>6,261,252.14</b>	<b>100.00</b>	<b>4,478,301.34</b>	<b>100.00</b>
<b>OPERATING EXPENSES</b>								
Advertising & promotion	3,263.69	0.28	100.00	0.02	19,481.88	0.31	844.20	0.02
Bank & credit card fees	1,277.94	0.11	199.50	0.04	7,614.30	0.12	2,541.50	0.06
Charitable contributions	100.00	0.01	0.00	0.00	100.00	0.00	100.00	0.00
Rent	360.50	0.03	3,710.50	0.67	45,129.44	0.72	37,671.95	0.84
Dues & Subscriptions	0.00	0.00	595.01	0.11	0.00	0.00	595.01	0.01
Corporate license	0.00	0.00	0.00	0.00	0.00	0.00	100.00	0.00
License, permits, inspections	1,429.56	0.12	2,216.75	0.40	24,846.63	0.40	16,613.75	0.37
MO personal property tax	20,974.94	1.83	23,226.02	4.22	21,469.32	0.34	23,226.02	0.52
Office supplies	1,401.00	0.12	992.03	0.18	27,570.44	0.44	9,820.90	0.22
Employee benefits	190.45	0.02	0.00	0.00	1,996.74	0.03	1,830.56	0.04
Employee physicals & screenings	2,538.85	0.22	2,981.64	0.54	33,668.89	0.54	20,609.89	0.46
Freight	0.00	0.00	0.00	0.00	90.00	0.00	0.00	0.00
Shareholders' health insurance	(1,513.80)	(0.13)	(3,458.50)	(0.63)	0.00	0.00	0.00	0.00
Wages	387,024.82	33.68	254,173.32	46.23	2,252,072.27	35.97	1,719,994.43	38.41
Payroll taxes	44,246.32	3.85	29,226.61	5.32	292,028.29	4.66	216,492.17	4.83
Real estate taxes	2,141.87	0.19	0.00	0.00	6,905.51	0.11	4,269.74	0.10
Professional fees	1,970.93	0.17	1,207.93	0.22	43,182.63	0.69	25,142.02	0.56
Supplies	578.29	0.05	0.00	0.00	8,438.84	0.13	667.91	0.01
Fuel	47,446.70	4.13	41,936.28	7.63	354,637.47	5.66	472,464.99	10.55
Janitorial, cleaning, lawn care	0.00	0.00	0.00	0.00	2,170.98	0.03	0.00	0.00
Towing	475.00	0.04	750.00	0.14	2,162.00	0.03	4,240.75	0.09
Parts and repairs	52,212.89	4.54	20,269.47	3.69	287,025.08	4.58	236,235.53	5.28
Outside service	75.00	0.01	350.00	0.06	15,714.47	0.25	970.00	0.02
Insurance	(581.90)	(0.05)	43,151.34	7.85	538,813.72	8.61	424,525.34	9.48
Meals & entertainment - 50% deductible	698.06	0.06	494.80	0.09	8,377.59	0.13	8,097.28	0.18
Meals & entertainment - 100% deductible	3,561.25	0.31	0.00	0.00	3,601.63	0.06	0.00	0.00
Travel	4,939.31	0.43	0.00	0.00	8,747.01	0.14	2,339.09	0.05
Telephone	0.00	0.00	323.98	0.06	654.68	0.01	1,969.58	0.04
Uniforms	3,332.00	0.29	2,408.41	0.44	8,113.04	0.13	3,346.84	0.07
Utilities	7,479.65	0.65	4,815.06	0.88	70,326.00	1.12	47,193.01	1.05
Amortization expense	53.93	0.00	19.13	0.00	404.00	0.01	230.00	0.01
Depreciation expense	261,919.41	22.79	169,394.93	30.81	2,389,381.00	38.16	1,302,170.00	29.08
Employee gifts	1,560.00	0.14	2,975.00	0.54	2,760.00	0.04	2,975.00	0.07
Non-capitalized assets	0.00	0.00	0.00	0.00	9,850.95	0.16	4,749.38	0.11
<b>TOTAL OPERATING EXPENSES</b>	<b>849,156.66</b>	<b>73.89</b>	<b>602,059.21</b>	<b>109.50</b>	<b>6,487,334.80</b>	<b>103.61</b>	<b>4,592,026.84</b>	<b>102.54</b>
<b>INCOME (LOSS) FROM OPERATIONS</b>	<b>300,018.02</b>	<b>26.11</b>	<b>(52,219.88)</b>	<b>(9.50)</b>	<b>(226,082.66)</b>	<b>(3.61)</b>	<b>(113,725.50)</b>	<b>(2.54)</b>
<b>OTHER INCOME (EXPENSE)</b>								
Federal fuel tax credit refund	0.00	0.00	0.00	0.00	38,910.00	0.62	25,877.00	0.58
Interest income	1,739.55	0.15	119.27	0.02	6,267.65	0.10	426.84	0.01
Other income	0.00	0.00	0.00	0.00	2,008.55	0.03	3,000.00	0.07
Other income - Covid EPSI credit	1,108.72	0.10	0.00	0.00	1,108.72	0.02	0.00	0.00
Rental income	975.00	0.08	1,134.00	0.21	6,929.00	0.11	10,094.00	0.23
Gain/loss on fixed assets	(2,419.00)	(0.21)	0.00	0.00	(2,419.00)	(0.04)	5,500.00	0.12
Interest expense	(47,440.33)	(4.13)	(20,092.65)	(3.65)	(402,877.86)	(6.43)	(204,239.31)	(4.56)
Interest expense shareholder	(95.62)	(0.01)	(234.30)	(0.04)	(1,332.18)	(0.02)	(1,788.77)	(0.04)
Life insurance nondeductible	(149.19)	(0.01)	(147.20)	(0.03)	(1,693.38)	(0.03)	(1,619.20)	(0.04)
<b>TOTAL OTHER INCOME (EXPENSE)</b>	<b>(46,280.87)</b>	<b>(4.03)</b>	<b>(19,220.88)</b>	<b>(3.50)</b>	<b>(353,098.50)</b>	<b>(5.64)</b>	<b>(162,749.44)</b>	<b>(3.63)</b>
<b>NET INCOME (LOSS)</b>	<b>\$ 253,737.15</b>	<b>22.08</b>	<b>\$ (71,440.76)</b>	<b>(12.99)</b>	<b>\$ (579,181.16)</b>	<b>(9.25)</b>	<b>\$ (276,474.94)</b>	<b>(6.17)</b>

See accountant's report.

**ROBINSON TRANSPORT, INC.**  
**STATEMENTS OF REVENUES AND EXPENSES**  
**INCOME TAX BASIS**  
**FOR THE 1 MONTH AND 12 MONTHS ENDED DECEMBER 31, 2020 AND 2019**

	CURRENT PERIOD				YEAR-TO-DATE			
	2020	%	2019	%	2020	%	2019	%
<b>REVENUES</b>								
Harrisburg bus income	\$ 115,769.77	10.07	\$ 125,921.39	22.90	\$ 1,190,470.09	19.01	\$ 1,040,321.13	23.23
Carrier Mills bus income	14,901.28	1.30	0.00	0.00	173,722.61	2.77	178,534.31	3.99
Joppa bus income	46,708.29	4.06	0.00	0.00	163,729.25	2.61	0.00	0.00
Massac County bus income	173,872.77	15.13	194,207.78	35.32	1,619,923.58	25.87	787,004.69	17.57
Meridian bus income	44,899.43	3.91	44,422.98	8.08	491,389.24	7.85	593,311.57	13.25
Cairo bus income	33,309.80	2.90	36,516.50	6.64	373,971.92	5.97	311,431.69	6.95
Cape Girardeau bus income	306,517.72	26.67	140,236.36	25.50	1,228,434.32	19.62	1,473,908.49	32.91
Carbondale bus income	281,195.58	24.47	0.00	0.00	656,042.35	10.48	0.00	0.00
Nashville bus income	122,349.30	10.65	0.00	0.00	338,289.01	5.40	0.00	0.00
Other bus income IL	8,750.74	0.76	1,053.84	0.19	11,595.19	0.19	15,618.81	0.35
Other bus income MO	900.00	0.08	7,480.48	1.36	13,684.58	0.22	78,170.65	1.75
<b>TOTAL REVENUES</b>	<b>1,149,174.68</b>	<b>100.00</b>	<b>549,839.33</b>	<b>100.00</b>	<b>6,261,252.14</b>	<b>100.00</b>	<b>4,478,301.34</b>	<b>100.00</b>
<b>OPERATING EXPENSES</b>								
Advertising & promotion	3,263.69	0.28	100.00	0.02	19,481.88	0.31	844.20	0.02
Bank & credit card fees	1,277.94	0.11	199.50	0.04	7,614.30	0.12	2,541.50	0.06
Charitable contributions	100.00	0.01	0.00	0.00	100.00	0.00	100.00	0.00
Rent	360.50	0.03	3,710.50	0.67	45,129.44	0.72	37,671.95	0.84
Dues & Subscriptions	0.00	0.00	595.01	0.11	0.00	0.00	595.01	0.01
Corporate license	0.00	0.00	0.00	0.00	0.00	0.00	100.00	0.00
License, permits, inspections	1,429.56	0.12	2,216.75	0.40	24,846.63	0.40	16,613.75	0.37
MO personal property tax	20,974.94	1.83	23,226.02	4.22	21,469.32	0.34	23,226.02	0.52
Office supplies	1,401.00	0.12	992.03	0.18	27,570.44	0.44	9,820.90	0.22
Employee benefits	190.45	0.02	0.00	0.00	1,996.74	0.03	1,830.56	0.04
Employee physicals & screenings	2,538.85	0.22	2,981.64	0.54	33,668.89	0.54	20,609.89	0.46
Freight	0.00	0.00	0.00	0.00	90.00	0.00	0.00	0.00
Shareholders' health insurance	(1,513.80)	(0.13)	(3,458.50)	(0.63)	0.00	0.00	0.00	0.00
Wages	387,024.82	33.68	254,173.32	46.23	2,252,072.27	35.97	1,719,994.43	38.41
Payroll taxes	44,246.32	3.85	29,226.61	5.32	292,028.29	4.66	216,492.17	4.83
Real estate taxes	2,141.87	0.19	0.00	0.00	6,905.51	0.11	4,269.74	0.10
Professional fees	1,970.93	0.17	1,207.93	0.22	43,182.63	0.69	25,142.02	0.56
Supplies	578.29	0.05	0.00	0.00	8,438.84	0.13	667.91	0.01
Fuel	47,446.70	4.13	41,936.28	7.63	354,637.47	5.66	472,464.99	10.55
Janitorial, cleaning, lawncare	0.00	0.00	0.00	0.00	2,170.98	0.03	0.00	0.00
Towing	475.00	0.04	750.00	0.14	2,162.00	0.03	4,240.75	0.09
Parts and repairs	52,212.89	4.54	20,269.47	3.69	287,025.08	4.58	236,235.53	5.28
Outside service	75.00	0.01	350.00	0.06	15,714.47	0.25	970.00	0.02
Insurance	(581.90)	(0.05)	43,151.34	7.85	538,813.72	8.61	424,525.34	9.48
Meals & entertainment - 50% deductible	698.06	0.06	494.80	0.09	8,377.59	0.13	8,097.28	0.18
Meals & entertainment - 100% deductible	3,561.25	0.31	0.00	0.00	3,601.63	0.06	0.00	0.00
Travel	4,939.31	0.43	0.00	0.00	8,747.01	0.14	2,339.09	0.05
Telephone	0.00	0.00	323.98	0.06	654.68	0.01	1,969.58	0.04
Uniforms	3,332.00	0.29	2,408.41	0.44	8,113.04	0.13	3,346.84	0.07
Utilities	7,479.65	0.65	4,815.06	0.88	70,326.00	1.12	47,193.01	1.05
Amortization expense	53.93	0.00	19.13	0.00	404.00	0.01	230.00	0.01
Depreciation expense	261,919.41	22.79	169,394.93	30.81	2,389,381.00	38.16	1,302,170.00	29.08
Employee gifts	1,560.00	0.14	2,975.00	0.54	2,760.00	0.04	2,975.00	0.07
Non-capitalized assets	0.00	0.00	0.00	0.00	9,850.95	0.16	4,749.38	0.11
<b>TOTAL OPERATING EXPENSES</b>	<b>849,156.66</b>	<b>73.89</b>	<b>602,059.21</b>	<b>109.50</b>	<b>6,487,334.80</b>	<b>103.61</b>	<b>4,592,026.84</b>	<b>102.54</b>
<b>INCOME (LOSS) FROM OPERATIONS</b>	<b>300,018.02</b>	<b>26.11</b>	<b>(52,219.88)</b>	<b>(9.50)</b>	<b>(226,082.66)</b>	<b>(3.61)</b>	<b>(113,725.50)</b>	<b>(2.54)</b>
<b>OTHER INCOME (EXPENSE)</b>								
Federal fuel tax credit refund	0.00	0.00	0.00	0.00	38,910.00	0.62	25,877.00	0.58
Interest income	1,739.55	0.15	119.27	0.02	6,267.65	0.10	426.84	0.01
Other income	0.00	0.00	0.00	0.00	2,008.55	0.03	3,000.00	0.07
Other income - Covid EPSI credit	1,108.72	0.10	0.00	0.00	1,108.72	0.02	0.00	0.00
Rental Income	975.00	0.08	1,134.00	0.21	6,929.00	0.11	10,094.00	0.23
Gain/loss on fixed assets	(2,419.00)	(0.21)	0.00	0.00	(2,419.00)	(0.04)	5,500.00	0.12
Interest expense	(47,440.33)	(4.13)	(20,092.65)	(3.65)	(402,877.86)	(6.43)	(204,239.31)	(4.56)
Interest expense shareholder	(95.62)	(0.01)	(234.30)	(0.04)	(1,332.18)	(0.02)	(1,788.77)	(0.04)
Life insurance nondeductible	(149.19)	(0.01)	(147.20)	(0.03)	(1,693.38)	(0.03)	(1,619.20)	(0.04)
<b>TOTAL OTHER INCOME (EXPENSE)</b>	<b>(46,280.87)</b>	<b>(4.03)</b>	<b>(19,220.88)</b>	<b>(3.50)</b>	<b>(353,098.50)</b>	<b>(5.64)</b>	<b>(162,749.44)</b>	<b>(3.63)</b>
<b>NET INCOME (LOSS)</b>	<b>\$ 253,737.15</b>	<b>22.08</b>	<b>\$ (71,440.76)</b>	<b>(12.99)</b>	<b>\$ (579,181.16)</b>	<b>(9.25)</b>	<b>\$ (276,474.94)</b>	<b>(6.17)</b>

See accountant's report.



David and Joyce Robinson  
Robinson Transport, Inc.  
Herod, IL 62947

Management is responsible for the accompanying financial statements of Robinson Transport, Inc. (an S corporation), which comprise the statements of assets, liabilities, and stockholders' equity – income tax basis as of December 31, 2019 and 2018, and the related statements of revenues and expenses – income tax basis for the one month and twelve months then ended in accordance with the income tax basis of accounting, and for determining that the income tax basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The financial statements are prepared in accordance with the income tax basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements prepared in accordance with the income tax basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's assets, liabilities, equity, revenues, and expenses. Accordingly, the financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to Robinson Transport, Inc.

*Kemper CPA Group LLP*

CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

Harrisburg, Illinois 62946  
March 30, 2020



David and Joyce Robinson  
Robinson Transport, Inc.  
Herod, IL 62947

Management is responsible for the accompanying financial statements of Robinson Transport, Inc. (an S corporation), which comprise the statements of assets, liabilities, and stockholders' equity – income tax basis as of December 31, 2019 and 2018, and the related statements of revenues and expenses – income tax basis for the one month and twelve months then ended in accordance with the income tax basis of accounting, and for determining that the income tax basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

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We are not independent with respect to Robinson Transport, Inc.

*Kemper CPA Group LLP*

CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

Harrisburg, Illinois 62946  
March 30, 2020

**ROBINSON TRANSPORT, INC.**  
**STATEMENTS OF ASSETS, LIABILITIES, AND STOCKHOLDERS' EQUITY**  
**INCOME TAX BASIS**  
**DECEMBER 31, 2019 AND 2018**

**ASSETS**

	<b>2019</b>	<b>2018</b>
<b>CURRENT ASSETS</b>		
Banterra Bank Harrisburg account	\$ 173,990.47	\$ 292,899.75
Banterra Bank - Cape account	142,899.27	226,010.97
Legence Bank #0646	291,995.69	42,090.84
Legence Bank #9280	99,299.34	0.00
TOTAL CURRENT ASSETS	708,184.77	561,001.56
<b>FIXED ASSETS</b>		
Property, plant, and equipment	7,700,219.25	3,963,557.85
Cape Girardeau equipment	2,172,378.63	2,172,378.63
Land	45,017.00	24,583.00
Rental property	14,440.04	14,440.04
	9,932,054.92	6,174,959.52
Less accumulated depreciation	(6,138,115.00)	(4,933,945.00)
TOTAL FIXED ASSETS	3,793,939.92	1,241,014.52
<b>OTHER ASSETS</b>		
Loan fees paid	3,696.00	3,696.00
Accumulated amortization of loan fees	(3,272.00)	(3,042.00)
Organization costs	500.00	500.00
Security deposit	3,350.00	3,350.00
Loan to shareholders-Joyce & David Robinson	87,879.30	87,879.30
Loans to Eric Robinson	64,525.92	64,525.92
Loans to Scott Robinson	9,115.66	0.00
Loan to Robinson All-Terrain Logging LLC	31,826.83	31,826.83
Loan to Robinson Distributing	213,734.27	213,734.27
Loan to Sheila Davis	2,400.74	2,400.74
TOTAL OTHER ASSETS	413,756.72	404,871.06
TOTAL ASSETS	\$ 4,915,881.41	\$ 2,206,887.14

**LIABILITIES AND STOCKHOLDERS' EQUITY**

<b>CURRENT LIABILITIES</b>		
Current portion of long-term debt	\$ 1,179,732.19	\$ 737,141.39
Bank of America credit card	30,042.83	13,382.28
Sam's Card payable	0.00	5,514.64
Real estate taxes payable	3,080.48	0.00
TOTAL CURRENT LIABILITIES	1,212,855.50	756,038.31
<b>LONG TERM LIABILITIES</b>		
Access Capital payable	335,136.38	54,377.81
Chrysler Capital payable	3,633.63	9,690.61
Kubota Credit Corporation payable	5,386.51	8,326.32
Legence Bank payable (buses)	71,374.13	129,297.59
TCF Equipment Finance payable	1,259,877.24	623,630.40
Note payable to Shareholders	28,342.67	37,182.09
RBS Citizens Bank payable	0.00	2,908.73
BMO Harris Bank (aka GE Cap) payable	449,121.85	222,793.47
Wells Fargo payable	1,150,468.75	298,651.02
Santander Bank payable	436,246.35	0.00
Legence Bank payable (real estate)	181,855.61	0.00
TOTAL LONG TERM LIABILITIES	3,921,443.12	1,386,858.04
TOTAL LIABILITIES	\$ 1,344,298.62	2,142,896.35
<b>STOCKHOLDERS' EQUITY</b>		
Common stock	500.00	500.00
Distributions	(5,933.06)	(20,503.64)
Retained earnings	63,490.79	(99,629.57)
Current year net income (loss)	(276,474.94)	183,624.00
TOTAL STOCKHOLDERS' EQUITY	(218,417.21)	63,990.79
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 4,915,881.41	\$ 2,206,887.14

See accountant's report.

**ROBINSON TRANSPORT, INC.**  
**STATEMENTS OF ASSETS, LIABILITIES, AND STOCKHOLDERS' EQUITY**  
**INCOME TAX BASIS**  
**DECEMBER 31, 2019 AND 2018**

**ASSETS**

	<b>2019</b>	<b>2018</b>
<b>CURRENT ASSETS</b>		
Banterra Bank Harrisburg account	\$ 173,990.47	\$ 292,899.75
Banterra Bank - Cape account	142,899.27	226,010.97
Legence Bank #0646	291,995.69	42,090.84
Legence Bank #9280	99,299.34	0.00
<b>TOTAL CURRENT ASSETS</b>	<b>708,184.77</b>	<b>561,001.56</b>
<b>FIXED ASSETS</b>		
Property, plant, and equipment	7,700,219.25	3,963,557.85
Cape Girardeau equipment	2,172,378.63	2,172,378.63
Land	45,017.00	24,583.00
Rental property	14,440.04	14,440.04
	9,932,054.92	6,174,959.52
Less accumulated depreciation	(6,138,115.00)	(4,933,945.00)
<b>TOTAL FIXED ASSETS</b>	<b>3,793,939.92</b>	<b>1,241,014.52</b>
<b>OTHER ASSETS</b>		
Loan fees paid	3,696.00	3,696.00
Accumulated amortization of loan fees	(3,272.00)	(3,042.00)
Organization costs	500.00	500.00
Security deposit	3,350.00	3,350.00
Loan to shareholders-Joyce & David Robinson	87,879.30	87,879.30
Loans to Eric Robinson	64,525.92	64,525.92
Loans to Scott Robinson	9,115.66	0.00
Loan to Robinson All-Terrain Logging LLC	31,826.83	31,826.83
Loan to Robinson Distributing	213,734.27	213,734.27
Loan to Sheila Davis	2,400.74	2,400.74
<b>TOTAL OTHER ASSETS</b>	<b>413,756.72</b>	<b>404,871.06</b>
<b>TOTAL ASSETS</b>	<b>\$ 4,915,881.41</b>	<b>\$ 2,206,887.14</b>

**LIABILITIES AND STOCKHOLDERS' EQUITY**

<b>CURRENT LIABILITIES</b>		
Current portion of long-term debt	\$ 1,179,732.19	\$ 737,141.39
Bank of America credit card	30,042.83	13,382.28
Sam's Card payable	0.00	5,514.64
Real estate taxes payable	3,080.48	0.00
<b>TOTAL CURRENT LIABILITIES</b>	<b>1,212,855.50</b>	<b>756,038.31</b>
<b>LONG TERM LIABILITIES</b>		
Access Capital payable	335,136.38	54,377.81
Chrysler Capital payable	3,633.63	9,690.61
Kubota Credit Corporation payable	5,386.51	8,326.32
Legence Bank payable (buses)	71,374.13	129,297.59
TCF Equipment Finance payable	1,259,877.24	623,630.40
Note payable to Shareholders	28,342.67	37,182.09
RBS Citizens Bank payable	0.00	2,908.73
BMO Harris Bank (aka GE Cap) payable	449,121.85	222,793.47
Wells Fargo payable	1,150,468.75	298,651.02
Santander Bank payable	436,246.35	0.00
Legence Bank payable (real estate)	181,855.61	0.00
<b>TOTAL LONG TERM LIABILITIES</b>	<b>3,921,443.12</b>	<b>1,386,858.04</b>
<b>TOTAL LIABILITIES</b>	<b>5,134,298.62</b>	<b>2,142,896.35</b>
<b>STOCKHOLDERS' EQUITY</b>		
Common stock	500.00	500.00
Distributions	(5,933.06)	(20,503.64)
Retained earnings	63,490.79	(99,629.57)
Current year net income (loss)	(276,474.94)	183,624.00
<b>TOTAL STOCKHOLDERS' EQUITY</b>	<b>(218,417.21)</b>	<b>63,990.79</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 4,915,881.41</b>	<b>\$ 2,206,887.14</b>

See accountant's report.

**ROBINSON TRANSPORT, INC.**  
**STATEMENTS OF REVENUES AND EXPENSES**  
**INCOME TAX BASIS**  
**FOR THE 1 MONTH AND 12 MONTHS ENDED DECEMBER 31, 2019 AND 2018**

	CURRENT PERIOD				YEAR-TO-DATE			
	2019	%	2018	%	2019	%	2018	%
<b>REVENUES</b>								
Harrisburg bus income	\$ 125,921.39	22.90	\$ 99,329.48	28.47	\$ 1,040,321.13	23.23	\$ 1,028,881.54	30.87
Carrier Mills bus income	0.00	0.00	17,229.52	4.94	178,534.31	3.99	169,920.55	5.10
Massac County bus income	194,207.78	35.32	0.00	0.00	787,004.69	17.57	0.00	0.00
Meridian bus income	44,422.98	8.08	44,542.20	12.77	593,311.57	13.25	503,938.18	15.12
Cairo bus income	36,516.50	6.64	39,685.86	11.37	311,431.69	6.95	156,044.67	4.68
Cape Girardeau bus income	140,236.36	25.50	142,803.20	40.93	1,473,908.49	32.91	1,404,703.64	42.14
Other bus income IL	1,053.84	0.19	133.45	0.04	15,618.81	0.35	20,417.32	0.61
Other bus income MO	7,480.48	1.36	5,195.90	1.49	78,170.65	1.75	49,168.63	1.48
<b>TOTAL REVENUES</b>	<b>549,839.33</b>	<b>100.00</b>	<b>348,919.61</b>	<b>100.00</b>	<b>4,478,301.34</b>	<b>100.00</b>	<b>3,333,074.53</b>	<b>100.00</b>
<b>OPERATING EXPENSES</b>								
Advertising & promotion	100.00	0.02	0.00	0.00	844.20	0.02	434.26	0.01
Bank & credit card fees	199.50	0.04	0.00	0.00	2,541.50	0.06	1,722.00	0.05
Charitable contributions	0.00	0.00	0.00	0.00	100.00	0.00	145.00	0.00
Rent	3,710.50	0.67	6,960.50	1.99	37,671.95	0.84	46,785.25	1.40
Dues & Subscriptions	595.01	0.11	0.00	0.00	595.01	0.01	795.00	0.02
Corporate license	0.00	0.00	0.00	0.00	100.00	0.00	105.00	0.00
License, permits, inspections	2,216.75	0.40	1,609.41	0.46	16,613.75	0.37	8,209.53	0.25
MO personal property tax	23,226.02	4.22	23,779.93	6.82	23,226.02	0.52	23,779.93	0.71
Office supplies	992.03	0.18	239.83	0.07	9,820.90	0.22	10,774.37	0.32
Employee benefits	0.00	0.00	153.72	0.04	1,830.56	0.04	1,830.46	0.05
Employee physicals & screenings	2,981.64	0.54	1,907.50	0.55	20,609.89	0.46	17,972.95	0.54
Shareholders' health insurance	(3,458.50)	(0.63)	(3,553.86)	(1.02)	0.00	0.00	0.00	0.00
Wages	254,173.32	46.23	138,906.09	39.81	1,719,994.43	38.41	1,257,953.89	37.74
Payroll taxes	29,226.61	5.32	13,434.18	3.85	216,492.17	4.83	148,392.98	4.45
Real estate taxes	0.00	0.00	2,094.91	0.60	4,269.74	0.10	4,553.93	0.14
Professional fees	1,207.93	0.22	3,866.59	1.11	25,142.02	0.56	29,742.42	0.89
Supplies	0.00	0.00	0.00	0.00	667.91	0.01	1,421.83	0.04
Fuel	41,936.28	7.63	39,963.40	11.45	472,464.99	10.55	295,320.39	8.86
Janitorial, cleaning, lawn care	0.00	0.00	0.00	0.00	0.00	0.00	100.00	0.00
Towing	750.00	0.14	0.00	0.00	4,240.75	0.09	2,417.00	0.07
Parts and repairs	20,269.47	3.69	13,793.35	3.95	236,235.53	5.28	188,654.76	5.66
Outside service	350.00	0.06	0.00	0.00	970.00	0.02	4,244.78	0.13
Insurance	43,151.34	7.85	29,471.90	8.45	424,525.34	9.48	348,179.12	10.45
Meals & entertainment - 50% deductible	494.80	0.09	744.76	0.21	8,097.28	0.18	6,675.79	0.20
Travel	0.00	0.00	0.00	0.00	2,339.09	0.05	4,278.97	0.13
Telephone	323.98	0.06	0.00	0.00	1,969.58	0.04	0.00	0.00
Uniforms	2,408.41	0.44	0.00	0.00	3,346.84	0.07	852.89	0.03
Utilities	4,815.06	0.88	3,675.52	1.05	47,193.01	1.05	43,600.53	1.31
Amortization expense	19.13	0.00	18.25	0.01	230.00	0.01	230.00	0.01
Depreciation expense	169,394.93	30.81	65,339.23	18.73	1,302,170.00	29.08	617,920.00	18.54
Employee gifts	2,975.00	0.54	2,000.00	0.57	2,975.00	0.07	2,000.00	0.06
Non-capitalized assets	0.00	0.00	0.00	0.00	4,749.38	0.11	0.00	0.00
<b>TOTAL OPERATING EXPENSES</b>	<b>602,059.21</b>	<b>109.50</b>	<b>344,405.21</b>	<b>98.71</b>	<b>4,592,026.84</b>	<b>102.54</b>	<b>3,069,093.03</b>	<b>92.08</b>
<b>INCOME (LOSS) FROM OPERATIONS</b>	<b>(52,219.88)</b>	<b>(9.50)</b>	<b>4,514.40</b>	<b>1.29</b>	<b>(113,725.50)</b>	<b>(2.54)</b>	<b>263,981.50</b>	<b>7.92</b>
<b>OTHER INCOME (EXPENSE)</b>								
Federal fuel tax credit refund	0.00	0.00	0.00	0.00	25,877.00	0.58	25,870.00	0.78
Interest income	119.27	0.02	3.57	0.00	426.84	0.01	2,017.47	0.06
Other income	0.00	0.00	1,122.63	0.32	3,000.00	0.07	6,985.03	0.21
Rental income	1,134.00	0.21	839.00	0.24	10,094.00	0.23	5,038.00	0.15
Gain /loss fixed assets	0.00	0.00	0.00	0.00	5,500.00	0.12	6,000.00	0.18
Interest expense	(20,092.65)	(3.65)	(12,904.89)	(3.70)	(204,239.31)	(4.56)	(122,202.25)	(3.67)
Interest expense shareholder	(234.30)	(0.04)	(134.96)	(0.04)	(1,788.77)	(0.04)	(1,998.68)	(0.06)
Life insurance nondeductible	(147.20)	(0.03)	(147.20)	(0.04)	(1,619.20)	(0.04)	(147.20)	(0.00)
Nondeductible expenses	0.00	0.00	0.00	0.00	0.00	0.00	(1,000.00)	(0.03)
Rental property expense	0.00	0.00	0.00	0.00	0.00	0.00	(919.87)	(0.03)
<b>TOTAL OTHER INCOME (EXPENSE)</b>	<b>(19,220.88)</b>	<b>(3.50)</b>	<b>(11,221.85)</b>	<b>(3.22)</b>	<b>(162,749.44)</b>	<b>(3.63)</b>	<b>(80,357.50)</b>	<b>(2.41)</b>
<b>NET INCOME (LOSS)</b>	<b>\$ (71,440.76)</b>	<b>(12.99)</b>	<b>\$ (6,707.45)</b>	<b>(1.92)</b>	<b>\$ (276,474.94)</b>	<b>(6.17)</b>	<b>\$ 183,624.00</b>	<b>5.51</b>

See accountant's report.

**ROBINSON TRANSPORT, INC.**  
**STATEMENTS OF REVENUES AND EXPENSES**  
**INCOME TAX BASIS**  
**FOR THE 1 MONTH AND 12 MONTHS ENDED DECEMBER 31, 2019 AND 2018**

	CURRENT PERIOD				YEAR-TO-DATE			
	2019	%	2018	%	2019	%	2018	%
<b>REVENUES</b>								
Harrisburg bus income	\$ 125,921.39	22.90	\$ 99,329.48	28.47	\$ 1,040,321.13	23.23	\$ 1,028,881.54	30.87
Carrier Mills bus income	0.00	0.00	17,229.52	4.94	178,534.31	3.99	169,920.55	5.10
Massac County bus income	194,207.78	35.32	0.00	0.00	787,004.69	17.57	0.00	0.00
Meridian bus income	44,422.98	8.08	44,542.20	12.77	593,311.57	13.25	503,938.18	15.12
Cairo bus income	36,516.50	6.64	39,685.86	11.37	311,431.69	6.95	156,044.67	4.68
Cape Girardeau bus income	140,236.36	25.50	142,803.20	40.93	1,473,908.49	32.91	1,404,703.64	42.14
Other bus income IL	1,053.84	0.19	133.45	0.04	15,618.81	0.35	20,417.32	0.61
Other bus income MO	7,480.48	1.36	5,195.90	1.49	78,170.65	1.75	49,168.63	1.48
<b>TOTAL REVENUES</b>	<b>549,839.33</b>	<b>100.00</b>	<b>348,919.61</b>	<b>100.00</b>	<b>4,478,301.34</b>	<b>100.00</b>	<b>3,333,074.53</b>	<b>100.00</b>
<b>OPERATING EXPENSES</b>								
Advertising & promotion	100.00	0.02	0.00	0.00	844.20	0.02	434.26	0.01
Bank & credit card fees	199.50	0.04	0.00	0.00	2,541.50	0.06	1,722.00	0.05
Charitable contributions	0.00	0.00	0.00	0.00	100.00	0.00	145.00	0.00
Rent	3,710.50	0.67	6,960.50	1.99	37,671.95	0.84	46,785.25	1.40
Dues & Subscriptions	595.01	0.11	0.00	0.00	595.01	0.01	795.00	0.02
Corporate license	0.00	0.00	0.00	0.00	100.00	0.00	105.00	0.00
License, permits, inspections	2,216.75	0.40	1,609.41	0.46	16,613.75	0.37	8,209.53	0.25
MO personal property tax	23,226.02	4.22	23,779.93	6.82	23,226.02	0.52	23,779.93	0.71
Office supplies	992.03	0.18	239.83	0.07	9,820.90	0.22	10,774.37	0.32
Employee benefits	0.00	0.00	153.72	0.04	1,830.56	0.04	1,830.46	0.05
Employee physicals & screenings	2,981.64	0.54	1,907.50	0.55	20,609.89	0.46	17,972.95	0.54
Shareholders' health insurance	(3,458.50)	(0.63)	(3,553.86)	(1.02)	0.00	0.00	0.00	0.00
Wages	254,173.32	46.23	138,906.09	39.81	1,719,994.43	38.41	1,257,953.89	37.74
Payroll taxes	29,226.61	5.32	13,434.18	3.85	216,492.17	4.83	148,392.98	4.45
Real estate taxes	0.00	0.00	2,094.91	0.60	4,269.74	0.10	4,553.93	0.14
Professional fees	1,207.93	0.22	3,866.59	1.11	25,142.02	0.56	29,742.42	0.89
Supplies	0.00	0.00	0.00	0.00	667.91	0.01	1,421.83	0.04
Fuel	41,936.28	7.63	39,963.40	11.45	472,464.99	10.55	295,320.39	8.86
Janitorial, cleaning, lawn care	0.00	0.00	0.00	0.00	0.00	0.00	100.00	0.00
Towing	750.00	0.14	0.00	0.00	4,240.75	0.09	2,417.00	0.07
Parts and repairs	20,269.47	3.69	13,793.35	3.95	236,235.53	5.28	188,654.76	5.66
Outside service	350.00	0.06	0.00	0.00	970.00	0.02	4,244.78	0.13
Insurance	43,151.34	7.85	29,471.90	8.45	424,525.34	9.48	348,179.12	10.45
Meals & entertainment - 50% deductible	494.80	0.09	744.76	0.21	8,097.28	0.18	6,675.79	0.20
Travel	0.00	0.00	0.00	0.00	2,339.09	0.05	4,278.97	0.13
Telephone	323.98	0.06	0.00	0.00	1,969.58	0.04	0.00	0.00
Uniforms	2,408.41	0.44	0.00	0.00	3,346.84	0.07	852.89	0.03
Utilities	4,815.06	0.88	3,675.52	1.05	47,193.01	1.05	43,600.53	1.31
Amortization expense	19.13	0.00	18.25	0.01	230.00	0.01	230.00	0.01
Depreciation expense	169,394.93	30.81	65,339.23	18.73	1,302,170.00	29.08	617,920.00	18.54
Employee gifts	2,975.00	0.54	2,000.00	0.57	2,975.00	0.07	2,000.00	0.06
Non-capitalized assets	0.00	0.00	0.00	0.00	4,749.38	0.11	0.00	0.00
<b>TOTAL OPERATING EXPENSES</b>	<b>602,059.21</b>	<b>109.50</b>	<b>344,405.21</b>	<b>98.71</b>	<b>4,592,026.84</b>	<b>102.54</b>	<b>3,069,093.03</b>	<b>92.08</b>
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Nondeductible expenses	0.00	0.00	0.00	0.00	0.00	0.00	(1,000.00)	(0.03)
Rental property expense	0.00	0.00	0.00	0.00	0.00	0.00	(919.87)	(0.03)
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<b>NET INCOME (LOSS)</b>	<b>\$ (71,440.76)</b>	<b>(12.99)</b>	<b>\$ (6,707.45)</b>	<b>(1.92)</b>	<b>\$ (276,474.94)</b>	<b>(6.17)</b>	<b>\$ 183,624.00</b>	<b>5.51</b>

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